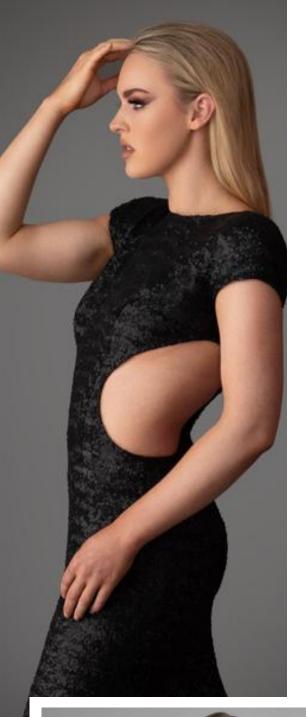
Let's awaken Tasmania, together.

#### **Tasmanian Fashion Festival**

Princes Wharf Shed 1 31st August & 1st September 2024



# HELLO & STATE OF THE STATE OF T

On behalf of the Tasmanian Fashion Festival Board, I extend a warm welcome to you!

We're thrilled to be introducing you to Awakenings, a unique series of events that transcends the runway and delves into the very heart of Tasmanian identity. Awakenings isn't just about fashion; it's a celebration of our island's raw beauty, vibrant spirit, and the stories woven into the fabric of our community.



This year's Awakenings series promises to be an unforgettable experience, encompassing three events; The Opening Evening, The Launch Cocktail Party and the Main Festival Day. We'll be showcasing the exceptional talent of Tasmanian designers, whose creations embody the untamed essence of the island. But fashion is just the beginning. Prepare to be immersed in a multisensory journey that celebrates Tasmanian culture in all its richness.



So, why Partner with Us?

By joining forces with the Tasmanian Fashion Festival, your brand has the opportunity to become an integral part of a powerful movement. Awakenings attracts a passionate audience who value authenticity, self-expression, and a deep connection to place. This is a unique chance to connect with a highly engaged market that appreciates brands that share these values.

We offer a range of sponsorship packages designed to cater to your specific needs and goals. Partner with us and be a driving force behind Awakenings, a week-long festival that will awaken not only Tasmania, but also the potential of your brand.

We invite you to explore the sponsorship opportunities we've outlined and discover how your brand can become a part of this extraordinary series of events.

Let's awaken Tasmania, together.

Sincerely,





# About

The Tasmanian Fashion Festival is a celebration of Tasmanian owned, designed and produced fashion.

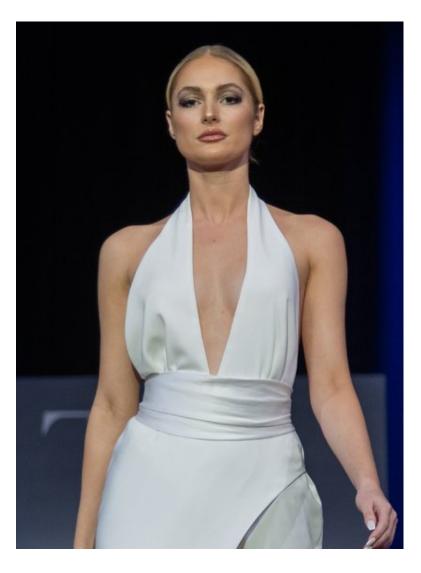
It is an opportunity for established and emerging businesses to showcase their collections.

#### **Our Purpose**

Is to promote and connect the Tasmanian Fashion Community while providing support by hosting events that celebrate and inform. Through an annual Fashion Festival in the state of Tasmanian we endeavour to create promotional growth and leadership opportunities for those within the fashion and retail sector.

### **Mission Statement**

The Tasmanian Fashion Festival pursues to illuminate, the unique identity of the Tasmanian fashion industry; providing new opportunities and business to the Tasmanians who uphold the industry.



# TANYA ELLIS President/Co Founder

Fashion Stylist & Owner, S&I Styling & Company Director, Westgate Irrigation Pty Ltd

## **VICKY SANOS**

Vice President / Co Founder

EVSanos Designs

## **CELYNA ZIOLKOWSKI**

**Treasurer** 

Designer & Owner Ziolkowski Evening & Bridal

# 



## **SUSANNAH SLATTER**

 $Secretary \, / \, Marketing$ 

Area Manager Strategy, Uniting Vic/Tas

# **JACK ELLIS**

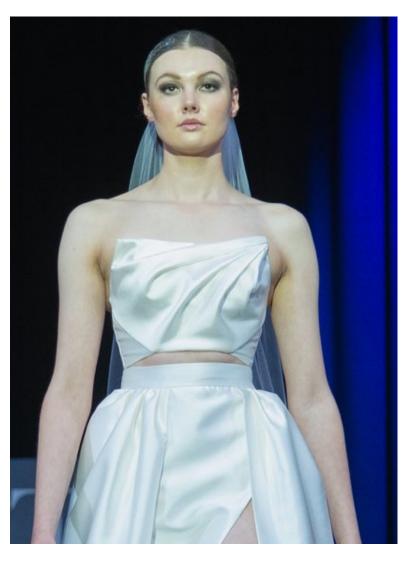
IT/Design

UTAS Innovation and Design student

# PHOEBE HUMPHREYS

**Marketing** 

Owner at Closet of Luxe Performer, Opera Australia



# ALEX KRAMBOUSANOS

**Committee Member** 

Designer Thirty Four Dukes TAS TAFE Fashion

# **SALLY LOWE**

**Committee Member** 

Head Designer
The Spotted Quoll Studios

# **SARAH BIRTWISTLE**

**Committee Member** 

Sarah Ellen Bridal Couture Tas TAFE Fashion

# TEF



# ROBERT FURJANIC

**Committee Member** 

Men's Tailor

# **CAITLIN FOLEY**

**Committee Member** 

Clinical Neuropsychologist / Witness Intermediary / Model



#### From March 2022 to December 2022:

- 3.5k visitors to the TFF website
- 2.4k unique visitors to the TFF website
- 8.5k page views

### September 2022 (lead up to the festival):

1,425 visits to the website

2,723 page views

## The Main Festival Day:

301 tickets sold for the Main Festival Day All 110 tickets sold out for the Launch Night Cocktail Party 30 local designers and exhibitors participated in the Main Festival Day





#### 2023 Main Event Day Ticket Sales:

500 tickets sold240 additional attendees(volunteers, contributors and exhibitors)

#### Website visits:

Total - 3309

#### Geographic traffic:

Aus - 93.5% (3093)

UK - 198

USA - 3.38% (112)

Germany - 0.33% (11)

Other - 2.79% (93)

### Traffic type:

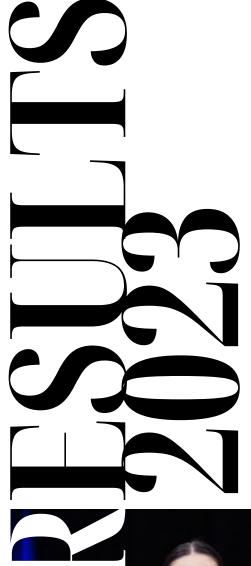
Direct - 44% (1456)

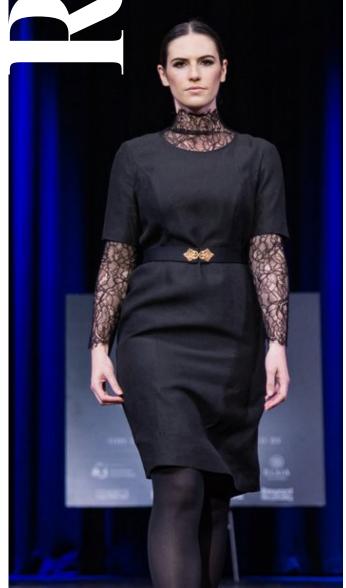
Search - 41.8% (1383)

Social - 13.1% (433)

Referral - 1.03% (34)

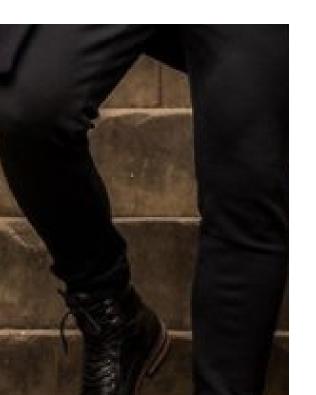
Email - 0.09% (3)







# 2024



# Awakenings: A Celebration of Tasmanian Spirit

This year, the Awakenings series of events is poised to be more than just fashion; it's a **cultural phenomenon**. We're weaving a tapestry that celebrates the very essence of Tasmania – its **untamed beauty**, **vibrant community**, and **unique identity**.

Imagine a space where the **raw power of nature** collides with the **audacity of Tasmanian fashion**. The Awakenings series 2024 will be a platform for local designers to showcase their creations, each piece a reflection of the island's soul. But fashion is just one thread in this rich tapestry. The event will be a **sensory experience** featuring installations that celebrate Tasmanian culture in all its diversity.

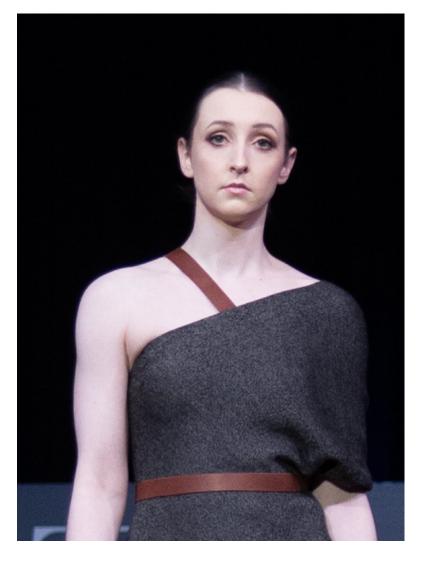
#### Why Partner with Awakenings?

By joining us, you'll be aligning yourself with a **movement**. The Awakenings Series of events 2024 is poised to attract a **passionate and engaged audience** who value authenticity, self-expression, and a connection to place. This is a unique opportunity to tap into a market that appreciates brands who share these values.

#### Ready to Awaken Your Brand Potential?

We offer a range of sponsorship packages designed to meet a variety of businesses. Partner with Awakenings and be a part of a celebration of Tasmanian spirit that will leave a lasting impression.

Let's awaken Tasmania, together.



2022

**HOBART AIRPORT** 

SPOTTED QUOLL STUDIOS

2023

PORSCHE CENTRE HOBART

**GOODBYES** 

HARVEY JAMES
MANAGEMENT

**SHERLOCK & DUTTA** 

WIDELINE WINDOWS & DOORS



# are looking forward to partnering with



Festival Naming Rights

• Opportunity to introduce Runway 1 & 2

• 8 x complimentary tickets to the Launch Night Cocktail Party

 8 x complimentary tickets to the Main Festival Day at Princes Wharf 1, Hobart

• 1 x exhibitors site in the location of your choice at the Main Festival Day

 Full page, back cover, colour advertisement in the Event Program

• Company logo on all marketing, including signage, event promotions and TFF website











• 4x complimentary tickets to the Launch Cocktail Party

 4 x complimentary tickets to the Main Festival Day at PW1 Hobart

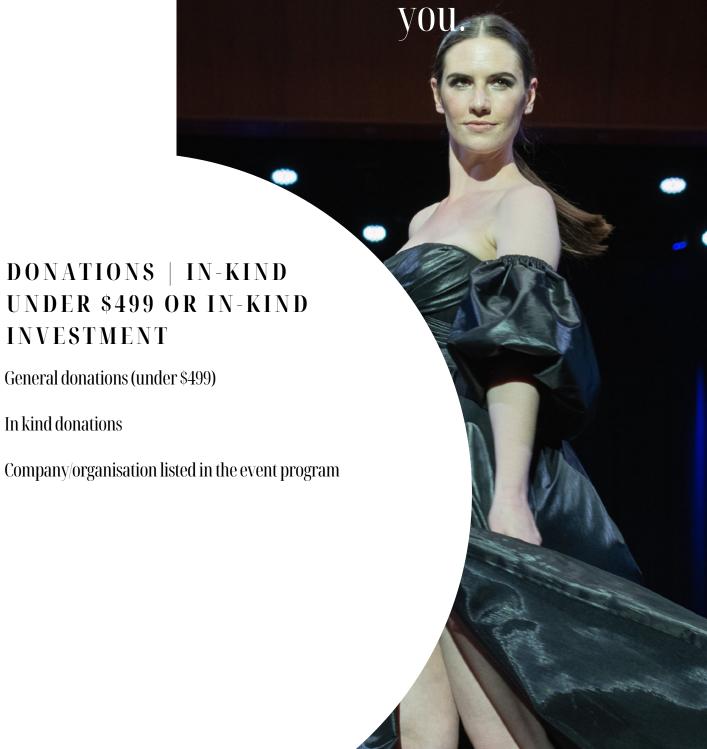
- 1 x exhibitors booth at the Main Festival Day
- $\bullet \quad \text{Half page, colour advertisement in the Event Program} \\$
- Company logo on all marketing, including signage, event promotions and TFF website











Let's awaken Tasmania, together.

Tanya Ellis President Tasmanian Fashion Festival tasfashionfestival@gmail.comu 0427 671 499